

What to Expect When You Work with MLA Interim Legal Team

One of the greatest aspects of MLA Interim Legal Talent is that we work as part of a team, connecting legal departments and law firms with expert attorney consultants to make a terrific match. Our team commits to meeting the requirements and goals of both parties to ensure a successful interim engagement.



MEET ANNIE JENNINGS

My focus as a **Managing Director of Client Development** is to advise the leaders of legal departments and law firms on creative and flexible legal talent solutions as they provide their clients with world-class counsel and innovative business practices.

To set the foundation for our clients to experience a successful interim engagement with an attorney consultant, we discuss all the critical aspects of the role and assignment. Details as simple as reporting structure, the expectation for availability, IT accessibility and the possibility of the opportunity transitioning into a full-time role are considered. We partner on the creation of a substantive position description for the role and develop a pricing model that meets the client's requirements. I also share information on best practices for integrating an interim legal professional into an existing legal department or law firm (to further ensure a successful engagement).

When our client and I have agreed on the most critical aspects of the interim legal role, I then bring all the information to my colleagues on the Candidate Development team, allowing us to present a slate of qualified candidates to meet our client's needs.



MEET JENNIFER HAAS

As a **Managing Director of Candidate Development**, I partner closely with experienced attorneys and highly skilled legal professionals to learn more about their skills and what they are seeking in their career to best match them to the employers and opportunities that meet both their professional and personal needs.

I speak at length with potential attorney consultants to understand their skills, career trajectory and what they value most in their next opportunity. This information allows me to counsel each attorney on which potential opportunities are best suited for them.

In addition to providing valuable market insights and access to relevant career opportunities, I work closely with each individual to help them not only navigate but truly excel in the interview process. Whether it's sharing insights into an organization to help prepare for the interview process or it's assisting with negotiations at the offer stage, I am committed to supporting and counseling each job seeker every step of the way.

Once someone accepts an engagement, I continue to support them by preparing them for their first day, making sure they are fully integrated into their new role and team, and addressing any concerns they may have throughout their engagement. I am committed to ensuring our legal consultants are best positioned to succeed and potentially be considered for a permanent role when possible. Working closely with our Client Development team, we drive for continued and clear communication to maintain success throughout an engagement.

By working together, we—and all our colleagues on the Client and Candidate Development teams within MLA Interim Legal Talent—can effectively partner to match our talented attorneys and legal professionals with the best opportunities in their markets. There is nothing quite as satisfying as helping each individual find their next career home!

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