

# Case Study

## INTERIM LEGAL TALENT

### THE CLIENT

*Oil & gas services and raw materials provider*

#### Industry

Industrial materials

#### Headquarters

Houston, Texas

### Executive Summary

Our client had an immediate need for an interim general counsel to handle corporate transactional responsibilities, including commercial contracts, corporate governance and strategic M&A, while they searched for a new general counsel. Working closely with our client, Interim Legal Talent was able to identify a highly qualified candidate who integrated well within the company and was able to easily transition into the role.

### The Challenge

Our client experienced a sudden need for a new general counsel. They had a two-week timeframe in which to complete a search and onboard someone to handle the duties of a general counsel so there would not be a lapse in coverage as they undertook a more extensive search for a full-time replacement.

### The Approach

Working closely with Major, Lindsey & Africa's In-House Practice Group, our Interim Legal Talent consultant conferred with the In-House consultant and client to assess the skills and qualities needed in an interim general counsel. Understanding the sensitivity around the search, we shared a blinded job description with more than 25 candidates who we screened over the phone. We then narrowed down our candidate pool and selected six final candidates who were required to execute an NDA before moving on to an in-person interview. To maintain the client's confidentiality, we reserved an off-site venue to conduct in-person interviews.

### The Solution

Interim Legal Talent placed a highly skilled interim general counsel within the client's two-week timeframe. The chosen candidate is working effectively within the company, overseeing company transactional operations and assisting with board preparations for the company's annual meeting.

### The Results

Our client has engaged Major, Lindsey & Africa's In-House Practice Group to find the new general counsel as well as an associate general counsel.